Guidewire PartnerConnect Ecosystem Surpasses 110 Cloud-Native Integrations, Enables Insurers to Accelerate Business Growth and Unlock New Opportunities

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Guidewire also celebrates key Consulting Alliances milestones, with three partners achieving six specializations and new content additions to the Guidewire Marketplace

SAN MATEO, Calif.--(BUSINESS WIRE)--Jan. 10, 2025-- Guidewire (NYSE: GWRE) has achieved a significant milestone in the race to meet the rapidly evolving needs of P&C insurers worldwide, now hosting more than 110 cloud-based integrations in the Guidewire Marketplace.

Additionally, Guidewire announced several updates in its industry-leading PartnerConnect ecosystem, including new partners, specialization achievements, and promotions.

“We are delighted to achieve this important milestone and extend our thanks to our incredible partners,” said Will Murphy, Vice President, Global Technology Alliances, Guidewire. “The future of insurance is in the cloud, and cloud technology is critical for insurers to achieve the speed, agility and operational efficiency they need to differentiate their products and services and deliver a powerful customer experience.”

Every new application in the Guidewire Marketplace is cloud-based, Murphy added, enabling insurers to scale seamlessly by leveraging Guidewire Cloud Platform. With Guidewire Cloud Platform, the company’s PartnerConnect Consulting and Technology partners can offer preconfigured solutions tailored to insurers’ specific use cases, providing them with the flexibility to innovate quickly.

Guidewire Marketplace Growth and Technology Innovation

Technology partners combine insurance industry and solution expertise, leveraging Guidewire Cloud Platform to deliver preconfigured solutions that support insurers’ unique use cases. Guidewire Marketplace, with more than 250 partner integrations, helps insurers reenvision and reshape how they operate to best serve their policyholders.

The following Consulting and Technology partners published new integrations and content to the Guidewire Marketplace in the first quarter of Guidewire’s fiscal year 2025: Accenture, Capgemini, Cognizant, CoreLogic, Datavail, Deloitte, Genpact, Gigaforce, Hexaware, IAA, InvoiceCloud, ODG by MCG, OneSpan, Paymentus, Photocert, PwC, Transcard, and Verisk Analytics.

New Partners Expanding Collaboration

Eight new Technology partners joined the PartnerConnect program at the Growth level to develop integrations for use with Guidewire Cloud:

- Claim Deck – Litigates the claims process by facilitating improved, transparent communication between attorneys and claims professionals.
- DARVA – Provides messaging between insurers and claim servicing vendors.
- Itel – Provides materials analysis, pricing, sourcing information, and repair vs. replace analysis.
- Kyber – Reduces time drafting regulatory notices through centralized templates and GenAI, and includes omnichannel delivery.
- Liberate – AI agents provide voice and digital interactions with customers for quoting, servicing and claims.
- Snowflake – Empowers Guidewire customers with a secure, scalable data and AI cloud platform, enabling advanced analytics, seamless data sharing, and AI-powered insights to drive smarter insurance decisions.
- Stripe – A financial infrastructure platform for businesses that specializes in payments, billing and revenue automation.
- ValueChecker – Automates claim settlements including identification and valuation of claimed products using AI.

Building Success with Specializations

Consulting partners also continue to invest in their practices and earn specializations that are both regionally and globally based, and require partners to demonstrate skills, knowledge, and competency in a specific Guidewire product or solution, as validated by Guidewire certification achievements and customer references.

The following three Consulting partners have achieved six specializations:

- Capgemini: Cloud - Japan
- HTC Global Services: BillingCenter - AMER
- Tech Mahindra: Cloud Ready - AMER; BillingCenter - APAC; ClaimCenter - APAC; PolicyCenter - APAC

“We are delighted to recognize the exceptional achievements our Guidewire PartnerConnect Consulting partners have made during our first fiscal quarter of 2025,” said Lisa Walsh, Group Vice President, Global Consulting Alliances, Guidewire. “Our Consulting partners’ achievements in regions around the world demonstrate their purpose-driven commitment and expertise in furthering our mutual customers’ success.”

Guidewire PartnerConnect Consulting partners have achieved a total of 251 specializations across 21 system integrator (SI) partners to date. Please find more information about specializations or PartnerConnect program levels on the Guidewire website here.

Partner Promotions

One Technology partner has been promoted to the Premier tier:

- EvolutionIQ - Guides insurers with AI and improves the claimant experience, delivering better outcomes to claimants, insurers, and customers.

Two Technology partners have been promoted to the Advantage tier:

- CLARA Analytics - Provides AI as a service (AIaaS), improving claims outcomes for insurers, MGAs, reinsurers, and self-insureds.
- GhostDraft - Enables insurers to transform communications into engaging experiences.

“Congratulations to our new Technology Alliances partners, as well as those who have achieved promotions or published new integrations to the Guidewire Marketplace this quarter. We thank you deeply for your partnership and the innovation you bring to our ecosystem,” Murphy added.

About Guidewire PartnerConnect

Guidewire PartnerConnect, consisting of Consulting and Technology partners, helps insurers drive their businesses forward by delivering innovative solutions, industry and technology insights, and holistic advice.

Guidewire PartnerConnect Consulting partners deliver specialized consulting services, including business transformation, strategy, implementation, and related solution and delivery services with over 26,000 consultants worldwide who have been trained or are experienced in Guidewire products. Guidewire PartnerConnect is an invitation-only program.

Guidewire’s technology ecosystem is the largest in the P&C industry, with over 210 solution partners providing over 250 integrations in the Guidewire Marketplace. Guidewire PartnerConnect Technology partners provide software, technology, and data solutions as well as insurance support services. They help drive business value and innovation for insurers by developing and delivering integrations, extensions, apps, and other complementary solutions for Guidewire products. All of our Ready for Guidewire partner solutions are validated for security, quality, and compatibility with Guidewire, and can be found on the Guidewire Marketplace.

For more information about Guidewire PartnerConnect, please visit http://www.guidewire.com/partners.

About Guidewire Software

Guidewire is the platform P&C insurers trust to engage, innovate, and grow efficiently. More than 570 insurers in 42 countries, from new ventures to the largest and most complex in the world, rely on Guidewire products. With core systems leveraging data and analytics, digital, and artificial intelligence, Guidewire defines cloud platform excellence for P&C insurers.

We are proud of our unparalleled implementation record, with 1,700+ successful projects supported by the industry’s largest R&D team and SI partner ecosystem. Our marketplace represents the largest solution partner community in P&C, where customers can access hundreds of applications to accelerate integration, localization, and innovation.

For more information, please visit www.guidewire.com and follow us on X (formerly known as Twitter) and LinkedIn.

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