# Guidewire Announces First Quarter Fiscal Year 2025 Financial Results

December 5, 2024

SAN MATEO, Calif.--(BUSINESS WIRE)--Dec. 5, 2024-- Guidewire (NYSE: GWRE) today announced its financial results for the fiscal quarter ended October 31, 2024.

“We continue to see great momentum as P&C insurers look to Guidewire to deliver the platform they trust to innovate and grow efficiently,” said Mike Rosenbaum, chief executive officer, Guidewire. “Our momentum was on display at our annual industry conference, Connections, where we heard some of the largest insurers in the world share the success they are seeing with Guidewire Cloud Platform.”

“We achieved or exceeded the high end of our guidance ranges for ARR, revenue, and profitability, driven by nine Q1 cloud deals, including five at Tier-1 insurers,” said Jeff Cooper, chief financial officer, Guidewire. “This strong start to fiscal year 2025, which combined better-than-expected subscription and support gross margin and disciplined operational execution, positions us well for our full-year targets.”

**First Quarter Fiscal Year 2025 Financial Highlights**

***Revenue***

- Total revenue for the first quarter of fiscal year 2025 was $262.9 million, an increase of 27% from the same quarter in fiscal year 2024. Subscription and support revenue was $169.7 million, an increase of 33%; license revenue was $37.4 million, an increase of 10%; and services revenue was $55.8 million, an increase of 22%, each as compared to the same quarter in fiscal year 2024.
- As of October 31, 2024, annual recurring revenue, or ARR, was $874.0 million, compared to $864.0 million as of July 31, 2024. ARR results for interim quarterly periods in fiscal year 2025 are based on actual currency rates at the end of fiscal year 2024, held constant throughout the year.

***Profitability***

- GAAP loss from operations was $4.7 million for the first quarter of fiscal year 2025, compared with $33.8 million for the same quarter in fiscal year 2024.
- Non-GAAP income from operations was $34.7 million for the first quarter of fiscal year 2025, compared with $4.1 million for the same quarter in fiscal year 2024.
- GAAP net income was $9.1 million for the first quarter of fiscal year 2025, compared with GAAP net loss of $27.1 million for the same quarter in fiscal year 2024. GAAP net income per share was $0.11, based on diluted weighted average shares outstanding of 86.0 million, compared to GAAP net loss per share of $0.33 for the same quarter in fiscal year 2024, based on diluted weighted average shares outstanding of 81.7 million.
- Non-GAAP net income was $36.8 million for the first quarter of fiscal year 2025, compared with non-GAAP net loss of $0.3 million for the same quarter in fiscal year 2024. Non-GAAP net income per share was $0.43, based on diluted weighted average shares outstanding of 86.0 million, compared to non-GAAP net loss per share of $0.00 for the same quarter in fiscal year 2024, based on diluted weighted average shares outstanding of 81.7 million.

***Liquidity and Capital Resources***

- Guidewire had $1,480.4 million in cash, cash equivalents, and investments at October 31, 2024, compared to $1,129.5 million at July 31, 2024. The increase was primarily due to net proceeds of $413.6 million related to the new issuance of convertible notes after the purchase of capped calls and the retirement of a portion of the convertible notes due in March 2025. On December 2, 2024, subsequent to its quarter end, Guidewire entered into a $300.0 million revolving line of credit under which no amounts have been drawn as of December 5, 2024.

***Business Outlook***

Guidewire is issuing the following outlook for the second quarter of fiscal year 2025 based on current expectations:

- Ending ARR between $909 million and $914 million
- Total revenue between $282 million and $288 million
- Operating income (loss) between $(1) million and $5 million
- Non-GAAP operating income between $39 million and $45 million

Guidewire is issuing the following updated outlook for fiscal year 2025 based on current expectations:

- Ending ARR between $995 million and $1,005 million

- Total revenue between $1,155 million and $1,167 million
- Operating income between $0 million and $12 million
- Non-GAAP operating income between $164 million and $176 million
- Operating cash flow between $220 million and $250 million

**Conference Call Information**

| | |
|---|---|
| What: | Guidewire First Quarter Fiscal Year 2025 Financial Results Conference Call |
| When: | Thursday, December 5, 2024 |
| Time: | 2:00 p.m. PT (5:00 p.m. ET) |
| Dial-In: | (669) 444-9171 |
| Meeting ID: | 925 7898 6570 |
| Password: | 685230 |
| Webcast: | http://ir.guidewire.com/ (live and replay) |

The webcast will be archived on Guidewire's website ( www.guidewire.com) for a period of three months.

**Non-GAAP Financial Measures and Other Metrics**

This press release contains the following non-GAAP financial measures: non-GAAP gross profit, non-GAAP income (loss) from operations, non-GAAP net income (loss), non-GAAP tax provision (benefit), non-GAAP net income (loss) per share, and free cash flow. Non-GAAP gross profit and non-GAAP income (loss) from operations exclude stock-based compensation, amortization of intangibles, and acquisition consideration holdback. Non-GAAP net income (loss) and non-GAAP tax provision (benefit) also exclude the amortization of debt issuance costs from our convertible senior notes, changes in fair value of strategic investments, retirement of debt, and related tax effects of the non-GAAP adjustments. Additionally, non-GAAP net income (loss) per share includes shares from the conversion premium related to our convertible debt and excludes the tax-effected interest expense on convertible debt using the if-converted method, as appropriate. Free cash flow consists of net cash flow provided by (used in) operating activities less cash used for purchases of property and equipment and capitalized software development costs. These non-GAAP measures enable us to analyze our financial performance without the effects of certain non-cash items such as amortization and stock-based compensation.

Annual recurring revenue ("ARR") is used to quantify the annualized recurring value outlined in active customer contracts at the end of a reporting period. ARR includes the annualized recurring value of term licenses, subscription agreements, support contracts, and hosting agreements based on customer contractual terms and invoicing activities for the current reporting period, which may not be the same as the timing and amount of revenue recognized. ARR reflects all fee changes due to contract renewals, non-renewals, expansion, cancellations, attrition, or renegotiations at a higher or lower fee arrangement that are effective as of the ARR reporting date. All components of the licensing and other arrangements that are not expected to recur (primarily perpetual licenses and professional services) are excluded from our ARR calculations. In some arrangements with multiple performance obligations, a portion of recurring license and support or subscription contract value is allocated to services revenue for revenue recognition purposes, but does not get allocated for purposes of calculating ARR. This revenue allocation generally only impacts the initial term of the contract. This means that if we increase arrangements with multiple performance obligations that include services at discounted rates, more of the total contract value would be recognized as services revenue, but our reported ARR amount would not be impacted. During the three months ended October 31, 2024, the recurring license and support or subscription contract value recognized as services revenue was $2.1 million.

Guidewire believes that these non-GAAP financial measures and other metrics provide useful information to management and investors regarding certain financial and business trends relating to Guidewire's financial condition and results of operations. Guidewire's management uses these non-GAAP measures and other metrics to compare the Company's performance to that of prior periods for trend analysis, for purposes of determining executive and senior management incentive compensation, and for budgeting and planning purposes. Guidewire believes that the use of these non-GAAP financial measures and other metrics provides an additional tool for investors to use in evaluating ongoing operating results and trends and in comparing Guidewire's financial measures with other software companies, many of which present similar non-GAAP financial measures and other metrics to investors.

Guidewire's management does not consider these non-GAAP measures in isolation or as an alternative to financial measures determined in accordance with GAAP. The principal limitation of these non-GAAP financial measures is that they exclude significant expenses and income that are required by GAAP to be recorded in Guidewire's financial statements. In addition, they are subject to inherent limitations as they reflect the exercise of judgment by management about which expenses and income are excluded or included in determining these non-GAAP financial measures. Guidewire urges investors to review the reconciliation of its non-GAAP financial measures to the comparable GAAP financial measures, which it includes in press releases announcing quarterly financial results, including the financial tables at the end of this press release, and not to rely on any single financial measure to evaluate Guidewire's business.

**About Guidewire**

Guidewire is the platform P&C insurers trust to engage, innovate, and grow efficiently. More than 570 insurers in 42 countries, from new ventures to the largest and most complex in the world, rely on Guidewire products. With core systems leveraging data and analytics, digital, and artificial intelligence, Guidewire defines cloud platform excellence for P&C insurers.

We are proud of our unparalleled implementation record, with 1,700+ successful projects supported by the industry's largest R&D team and SI partner ecosystem. Our marketplace represents the largest solution partner community in P&C, where customers can access hundreds of applications to accelerate integration, localization, and innovation.

Guidewire uses its Investor Relations website (ir.guidewire.com), X (formerly known as Twitter) feed (@Guidewire_PandC), and LinkedIn page (www.linkedin.com/company/guidewire-software) as a means of disclosing information about the company and for complying with its disclosure obligations under Regulation FD. The information that is posted through these channels may be deemed material. Accordingly, investors should monitor these channels in addition to Guidewire's press releases, filings with the Securities and Exchange Commission, public conference calls, and webcasts.

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**Cautionary Language Concerning Forward-Looking Statements**

This press release contains "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including but not limited to, statements regarding our financial outlook and targets, and our future business momentum relating to our market leadership, cloud deals, and financial performance expectations. These forward-looking statements are made as of the date they were first issued and were based on current expectations, estimates, forecasts and projections as well as the beliefs and assumptions of management. Words such as "expect," "anticipate," "should," "believe," "hope," "target," "project," "goals," "estimate," "potential," "predict," "may," "will," "might," "could," "intend," variations of these terms or the negative of these terms and similar expressions are intended to identify these forward-looking statements. Forward-looking statements are subject to a number of risks and uncertainties, many of which involve factors or circumstances that are beyond Guidewire's control. Guidewire's actual results could differ materially from those stated or implied in forward-looking statements due to a number of factors, including but not limited to, risks detailed in Guidewire's most recent Forms 10-K and 10-Q filed with the Securities and Exchange Commission (the "SEC") as well as other documents that may be filed by Guidewire from time to time with the SEC. In particular, the following factors, among others, could cause results to differ materially from those expressed or implied by such forward-looking statements: quarterly and annual operating results may fluctuate more than expected; seasonal and other variations related to our customer agreements and related revenue recognition may cause significant fluctuations in our results of operations, ARR, and cash flows; our reliance on sales to and renewals from a relatively small number of large customers for a substantial portion of our revenue and ARR; our making long-term pricing commitments in our customer contracts based on available information and estimates about our future costs that may change; our ability to successfully manage our business model, including achieving market acceptance of our cloud-based services and products and the costs related to cloud operations, cybersecurity, product development, and services; the timing, success, and number of professional services engagements and the billing rates and utilization of our professional services employees and contractors; the impact of global events (including, without limitation, ongoing global conflicts, inflation, high interest rates, economic volatility, bank failures and associated financial instability, and supply chain issues) on our employees, our business, and the businesses of our customers, system integrator ("SI") partners, and vendors; data security breaches of our cloud-based services and products or unauthorized access to our employees' or our customers' data; our competitive environment and changes thereto; issues in the development and use of AI and machine learning, combined with an uncertain regulatory environment; use of AI by our workforce may present risks to our business; errors or failures in our products or services, as well as service interruptions or failure of the third-party service providers we rely on; our services revenue produces lower gross margins than our license, subscription and support revenue; our product development and sales cycles are lengthy and may be affected by factors outside of our control; the impact of new regulations and laws (including, without limitation, security, privacy, AI and machine learning, tax regulations and laws, and accounting standards); assertions by third parties that we violate their intellectual property rights; weakened global economic conditions may adversely affect the P&C insurance industry, including the rate of information technology spending; our ability to sell our services and products is highly dependent on the quality of our professional services and SI partners; the risk of losing key employees; the challenges of international operations, including changes in foreign exchange rates; and other risks and uncertainties. Past performance is not indicative of future results. The forward-looking statements included in this press release represent Guidewire's views as of the date of this press release. Guidewire anticipates that subsequent events and developments will cause its views to change. Guidewire undertakes no intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. These forward-looking statements should not be relied upon as representing Guidewire's views as of any date subsequent to the date of this press release.

**GUIDEWIRE SOFTWARE, INC. AND SUBSIDIARIES**
**CONDENSED CONSOLIDATED BALANCE SHEETS**
(unaudited, in thousands)

| | October 31, 2024 | July 31, 2024 |
|---|---|---|
| **ASSETS** | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | $ 823,562 | $ 547,992 |
| Short-term investments | 514,767 | 455,576 |
| Accounts receivable, net | 97,475 | 137,339 |
| Unbilled accounts receivable, net | 129,429 | 87,031 |
| Prepaid expenses and other current assets | 72,059 | 67,596 |
| Total current assets | 1,637,292 | 1,295,534 |
| Long-term investments | 142,119 | 125,885 |
| Unbilled accounts receivable, net | 648 | 4,157 |
| Property and equipment, net | 55,215 | 55,409 |
| Operating lease assets | 41,993 | 43,750 |
| Intangible assets, net | 7,638 | 9,005 |
| Goodwill | 372,214 | 372,214 |
| Deferred tax assets, net | 274,875 | 253,085 |
| Other assets | 64,703 | 67,255 |
| TOTAL ASSETS | $ 2,596,697 | $ 2,226,294 |
| **LIABILITIES AND STOCKHOLDERS' EQUITY** | | |
| CURRENT LIABILITIES: | | |
| Accounts payable | $ 31,394 | $ 15,209 |
| Accrued employee compensation | 51,860 | 109,084 |
| Deferred revenue, net | 224,189 | 281,855 |

| | | |
|---|---|---|
| Convertible senior notes, net | 278,595 | 398,903 |
| Other current liabilities | 29,199 | 32,584 |
| Total current liabilities | 615,237 | 837,635 |
| Lease liabilities | 32,934 | 34,721 |
| Convertible senior notes, net | 671,820 | — |
| Deferred revenue, net | 3,187 | 3,628 |
| Other liabilities | 5,490 | 7,578 |
| Total liabilities | 1,328,668 | 883,562 |
| STOCKHOLDERS' EQUITY: | | |
| Common stock | 8 | 8 |
| Additional paid-in capital | 1,894,904 | 1,979,021 |
| Accumulated other comprehensive income (loss) | (11,969) | (12,244) |
| Retained earnings (accumulated deficit) | (614,914) | (624,053) |
| Total stockholders' equity | 1,268,029 | 1,342,732 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | $ 2,596,697 | $ 2,226,294 |

**GUIDEWIRE SOFTWARE, INC. AND SUBSIDIARIES**
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**
(unaudited, in thousands except share and per share data)

| | Three Months Ended October 31, | |
|---|---|---|
| | **2024** | **2023** |
| Revenue: | | |
| Subscription and support | $ 169,742 | $ 127,627 |
| License | 37,370 | 34,025 |
| Services | 55,789 | 45,755 |
| Total revenue | 262,901 | 207,407 |
| Cost of revenue[(1)]: | | |
| Subscription and support | 54,024 | 48,054 |
| License | 881 | 1,219 |
| Services | 49,604 | 45,842 |
| Total cost of revenue | 104,509 | 95,115 |
| Gross profit: | | |
| Subscription and support | 115,718 | 79,573 |
| License | 36,489 | 32,806 |
| Services | 6,185 | (87) |
| Total gross profit | 158,392 | 112,292 |
| Operating expenses[(1)]: | | |
| Research and development | 68,880 | 62,469 |
| Sales and marketing | 51,478 | 44,581 |
| General and administrative | 42,754 | 39,023 |
| Total operating expenses | 163,112 | 146,073 |
| Income (loss) from operations | (4,720) | (33,781) |
| Interest income | 13,606 | 10,613 |
| Interest expense | (2,062) | (1,683) |
| Other income (expense), net | (4,055) | (13,742) |
| Income (loss) before provision for (benefit from) income taxes | 2,769 | (38,593) |
| Provision for (benefit from) income taxes | (6,370) | (11,522) |
| Net income (loss) | $ 9,139 | $ (27,071) |
| Net income (loss) per share: | | |
| Basic | $ 0.11 | $ (0.33) |
| Diluted | $ 0.11 | $ (0.33) |
| Shares used in computing net income (loss) per share: | | |
| Basic | 83,276,236 | 81,690,912 |
| Diluted | 85,960,868 | 81,690,912 |

(1) Amounts include stock-based compensation expense as follows:

| | Three Months Ended October 31, | |
|---|---|---|
| | 2024 | 2023 |
| Stock-based compensation expense: | | |
| Cost of subscription and support revenue | $ 3,140 | $ 3,462 |
| Cost of license revenue | 36 | 95 |
| Cost of services revenue | 4,802 | 4,789 |
| Research and development | 9,824 | 9,986 |
| Sales and marketing | 9,688 | 7,729 |
| General and administrative | 10,570 | 10,036 |
| Total stock-based compensation expense | $ 38,060 | $ 36,097 |

**GUIDEWIRE SOFTWARE, INC. AND SUBSIDIARIES**
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**
(unaudited, in thousands)

| | Three Months Ended October 31, | |
|---|---|---|
| | 2024 | 2023 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income (loss) | $ 9,139 | $ (27,071) |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 5,845 | 5,442 |
| Amortization of debt issuance costs | 545 | 430 |
| Amortization of contract acquisition costs | 5,139 | 4,064 |
| Stock-based compensation | 38,060 | 36,097 |
| Changes to allowance for credit losses and revenue reserves | 1,257 | 128 |
| Deferred income tax | (7,955) | (13,220) |
| Amortization of premium (accretion of discount) on available-for-sale securities, net | (3,228) | (2,927) |
| Changes in fair value of strategic investments | (53) | — |
| Other non-cash items affecting net income (loss) | 286 | (29) |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | 38,609 | 57,193 |
| Unbilled accounts receivable | (38,889) | (17,250) |
| Prepaid expenses and other assets | (6,291) | (6,560) |
| Operating lease assets | 1,757 | 1,971 |
| Accounts payable | 16,206 | (16,982) |
| Accrued employee compensation | (56,545) | (54,576) |
| Deferred revenue | (58,107) | (37,893) |
| Lease liabilities | (1,685) | (1,601) |
| Other liabilities | (6,395) | 701 |
| Net cash provided by (used in) operating activities | (62,305) | (72,083) |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchases of available-for-sale securities | (211,649) | (160,239) |
| Maturities and sales of available-for-sale securities | 139,896 | 137,386 |
| Purchases of property and equipment | (843) | (998) |
| Capitalized software development costs | (4,233) | (3,692) |
| Acquisition of strategic investments | (772) | (250) |
| Net cash provided by (used in) investing activities | (77,601) | (27,793) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Proceeds from issuance of convertible senior notes, net of issuance costs | 672,750 | — |
| Payment for the retirement of convertible senior notes | (200,394) | — |
| Purchase of capped calls | (58,788) | — |
| Proceeds from issuance of common stock upon exercise of stock options | 1,939 | — |
| Net cash provided by (used in) financing activities | 415,507 | — |
| Effect of foreign exchange rate changes on cash, cash equivalents, and restricted cash | (31) | (4,303) |
| NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH | 275,570 | (104,179) |
| CASH, CASH EQUIVALENTS, AND RESTRICTED CASH—Beginning of period | 549,184 | 406,790 |
| CASH, CASH EQUIVALENTS, AND RESTRICTED CASH—End of period | $ 824,754 | $ 302,611 |

**GUIDEWIRE SOFTWARE, INC. AND SUBSIDIARIES**
**Reconciliation of GAAP to Non-GAAP Financial Measures**
(unaudited, in thousands)

The following tables reconcile the specific items excluded from GAAP in the calculation of non-GAAP financial measures for the periods indicated below:

| | Three Months Ended October 31, | |
|---|---|---|
| | 2024 | 2023 |
| **Gross profit reconciliation:** | | |
| GAAP gross profit | $ 158,392 | $ 112,292 |
| Non-GAAP adjustments: | | |
| Stock-based compensation | 7,978 | 8,346 |
| Amortization of intangibles | 485 | 485 |
| Non-GAAP gross profit | $ 166,855 | $ 121,123 |
| **Income (loss) from operations reconciliation:** | | |
| GAAP income (loss) from operations | $ (4,720) | $ (33,781) |
| Non-GAAP adjustments: | | |
| Stock-based compensation | 38,060 | 36,097 |
| Amortization of intangibles | 1,367 | 1,367 |
| Acquisition consideration holdback | — | 386 |
| Non-GAAP income (loss) from operations | $ 34,707 | $ 4,069 |
| **Net income (loss) reconciliation:** | | |
| GAAP net income (loss) | $ 9,139 | $ (27,071) |
| Non-GAAP adjustments: | | |
| Stock-based compensation | 38,060 | 36,097 |
| Amortization of intangibles | 1,367 | 1,367 |
| Acquisition consideration holdback | — | 386 |
| Amortization of debt issuance costs | 545 | 430 |
| Changes in fair value of strategic investments | 53 | — |
| Retirement of debt [(1)] | 300 | — |
| Tax impact of non-GAAP adjustments | (12,667) | (11,493) |
| Non-GAAP net income (loss) | $ 36,797 | $ (284) |
| **Tax provision (benefit) reconciliation:** | | |
| GAAP tax provision (benefit) | $ (6,370) | $ (11,522) |
| Non-GAAP adjustments: | | |
| Stock-based compensation | 5,575 | 3,379 |
| Amortization of intangibles | 200 | 128 |
| Acquisition consideration holdback | — | 36 |
| Amortization of debt issuance costs | 80 | 40 |
| Changes in fair value of strategic investments | (8) | — |
| Retirement of debt [(1)] | 44 | — |
| Tax impact of non-GAAP adjustments | 6,776 | 7,910 |
| Non-GAAP tax provision (benefit) | $ 6,297 | $ (29) |

**GUIDEWIRE SOFTWARE, INC. AND SUBSIDIARIES**
**Reconciliation of GAAP to Non-GAAP Financial Measures**
(unaudited, in thousands except share and per share data)

The following tables reconcile the specific items excluded from GAAP in the calculation of non-GAAP financial measures for the periods indicated below:

| | Three Months Ended October 31, | |
|---|---|---|
| | 2024 | 2023 |
| **Net income (loss) per share reconciliation:** | | |
| GAAP net income (loss) per share – diluted | $ 0.11 | $ (0.33) |

| | | |
|---|---|---|
| Non-GAAP adjustments: | | |
| Stock-based compensation | 0.44 | 0.44 |
| Amortization of intangibles | 0.02 | 0.02 |
| Acquisition consideration holdback | — | — |
| Amortization of debt issuance costs | 0.01 | 0.01 |
| Changes in fair value of strategic investments | — | — |
| Retirement of debt [1] | — | — |
| Tax impact of non-GAAP adjustments | (0.15) | (0.14) |
| Non-GAAP net income (loss) per share – diluted | $ 0.43 | $ — |
| **Shares used in computing non-GAAP net income (loss) per share amounts:** | | |
| GAAP and pro forma weighted average shares — diluted | 85,960,868 | 81,690,912 |

[1] During the three months ended October 31, 2024, the Company recorded $0.3 million as a loss on the induced conversion of a portion of its convertible senior notes due March 2025 in other income (expense). Prior to the first quarter of fiscal year 2025, there were no transactions similar to the retirement of debt in any periods presented on the condensed consolidated statements of operations.

The following table summarizes our free cash flow for the periods indicated below:

| | Three Months Ended October 31, | |
|---|---|---|
| | **2024** | **2023** |
| **Free cash flow:** | | |
| Net cash provided by (used in) operating activities | $ (62,305) | $ (72,083) |
| Purchases of property and equipment | (843) | (998) |
| Capitalized software development costs | (4,233) | (3,692) |
| Free cash flow | $ (67,381) | $ (76,773) |

**GUIDEWIRE SOFTWARE, INC. AND SUBSIDIARIES**

**Reconciliation of GAAP to Non-GAAP Outlook**

The following table reconciles the specific items excluded from GAAP outlook in the calculation of non-GAAP outlook for the periods indicated below (in millions):

| | Second Quarter Fiscal Year 2025 | | | Fiscal Year 2025 | | |
|---|---|---|---|---|---|---|
| **Income (loss) from operations outlook reconciliation:** | | | | | | |
| GAAP income (loss) from operations | $(1) | — | $5 | $- | — | $12 |
| Non-GAAP adjustments: | | | | | | |
| Stock-based compensation | 39 | — | 39 | 159 | — | 159 |
| Amortization of intangibles | 1 | — | 1 | 5 | — | 5 |
| Non-GAAP income (loss) from operations | $39 | — | $45 | $164 | — | $176 |

View source version on businesswire.com: https://www.businesswire.com/news/home/20241205568172/en/

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