



Guidewire Appoints Shaji Sethu as Senior Vice President and Managing Director, APAC

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Seasoned cloud computing and insurance technology veteran will further Guidewire expansion in high-growth market

SAN MATEO, Calif. & SYDNEY--(BUSINESS WIRE)--Jun. 5, 2024-- Guidewire (NYSE: GWRE) is pleased to announce the appointment of Shaji Sethu as Senior Vice President (SVP) and Managing Director of Guidewire APAC. Reporting to President and Chief Revenue Officer John Mullen, Sethu will lead customer-facing Guidewire teams across Asia-Pacific (APAC), including sales, customer success, and professional services.

This press release features multimedia. View the full release here: <https://www.businesswire.com/news/home/20240604316801/en/>



Shaji Sethu, Senior Vice President and Managing Director of Guidewire APAC (Photo: Business Wire)

Sethu is the former General Manager and Vice President, Sales for APAC at Duck Creek Technologies, and previously led services integration and transformation at NTT (formerly Oakton Services). From

leading geographic expansion and developing strategic partnerships to spearheading customer-centric business initiatives that accelerated time to value for customers, Sethu's career has been defined by transformative leadership and a deep commitment to the success of APAC insurers. Sethu holds a Bachelor of Engineering from the University of Wollongong (Australia), as well as a Master of Computer Science from the University of Technology Sydney.

"The Asia-Pacific market is critical to the insurance industry and to Guidewire," said John Mullen, Guidewire President, and Chief Revenue Officer. "A welcome addition to the leadership team, Shaji will further the momentum and opportunity Guidewire is seeing in the region. Shaji's industry knowledge and technical depth make him a valued strategic partner to our customers, and ideally suited to lead our business within the unique cultural and market dynamics of Asia Pacific."

"I'm excited to join the Guidewire team at a time of tremendous growth in the APAC region," said Shaji Sethu, Senior Vice President and Managing Director of Guidewire APAC. "Over the past few years, Guidewire has invested heavily to deliver market-leading SaaS and Analytics functionality and regional capabilities. I look forward to serving APAC insurers alongside the largest ecosystem of consulting and technology partners in the industry."

About Guidewire Software

Guidewire is the platform P&C insurers trust to engage, innovate, and grow efficiently. We combine digital, core, analytics, and machine learning to deliver our platform as a cloud service. More than 540 insurers in 40 countries, from new ventures to the largest and most complex in the world, run on Guidewire.

As a partner to our customers, we continually evolve to enable their success. We are proud of our unparalleled implementation track record, with 1,600+ successful projects, supported by the largest R&D team and partner ecosystem in the industry. Our marketplace provides hundreds of applications that accelerate integration, localization, and innovation.

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